ANDERSEN

Turkish-German Desk



Cross-Border Advice between Germany and Türkiye

As an international legal and tax advisory organisation, Andersen combines extensive expertise in Germany and Türkiye. Through **Andersen in Germany, Andersen Türkiye (Tax), Andersen in Türkiye – Corporate Finance & Valuation (formerly Çelen)**, and our collaborating firm **ABCOO Law Firm,** we provide companies and investors with a reliable platform for cross-border projects and investments.

Our **Turkish–German Desk** supports German and international companies with investments and business activities in Türkiye, as well as Turkish companies and investors entering the German and European markets. Our German-, Turkish- and English-speaking professionals combine local market knowledge, legal & tax and corporate finance & valuation expertise, and intercultural understanding.

Our teams work together as **One Team** across jurisdictions and practice areas. This enables us to provide coordinated and consistent advice — from the initial planning and structuring of a project through its implementation and ongoing support.

Your Benefit

One point of contact, international reach and coordinated legal and tax advice for your activities in Germany, Türkiye and beyond.

Andersen Türkiye (Tax), Andersen in Türkiye – Corporate Finance & Valuation (Çelen), ABCOO Law Firm as collaborating firm, and Andersen in Germany.

Membership
German-Turkish Chamber of Industry and Commerce, Berlin / Türk-Alman Ticaret ve Sanayi Odası, Berlin









Our key areas of advice include:

- Real estate and commercial contracts
- Company formation and ongoing corporate legal support
- M&A, joint ventures, private equity and venture capital
- Corporate and share acquisitions and disposals
- Corporate reorganisations and restructurings
- Corporate governance and directors' and officers' liability
- Financing and tax structuring
- Tax advisory and tax compliance
- Corporate litigation and arbitration
- Support with regulatory and cross-border matters

Through our international network and specialised teams, we ensure that the right legal & tax and corporate finance & valuation expertise is brought together for each project. Our aim is to support companies and investors on both sides of the German–Turkish business relationship with practical, efficient and long-term advice.

de.Andersen.com / celen.com.tr / tr.Andersen.com / abcoo.com.tr



Andersen Germany

Clients

We provide our clients with comprehensive, high-quality legal and tax advice for both national and international projects, supported by a global network of member and collaborating firms.

Our clients include corporations, mid-sized companies, banks and financial service providers, fund managers, real estate developers and investors, other commercial enterprises, and high net worth individuals.

Collaborative Partnership

Andersen in Germany is a professional practice of attorneys and tax advisors with offices in Berlin and Frankfurt am Main. All of our partners, professionals, and employees are committed to our core values. Together with our global Andersen partners, we are dedicated to the continuous development and strengthening of Andersen.

Your trust. Our expertise. Together for success.

Andersen – your full-service law firm for first-class legal and tax advice. We combine tradition with innovation to offer you the best possible advice in an increasingly complex world. Whether you are a corporate group, family business, freelancer, or private individual – we are here to support you with seamless and transparent solutions.

Our Services

How we support you

As a multidisciplinary law firm specializing in tax and legal advisory services, with offices in the capital city of Berlin and the financial and banking hub of Frankfurt am Main, we provide comprehensive support in the global and complex legal landscape of international business. Our strength lies in the combination of national expertise and international connectivity: centrally coordinated, individually assembled teams ensure efficient and tailored advice — both locally and globally.

Your Benefits

We offer comprehensive advice and innovative solutions in the following service areas:

- Banking & Finance
- Compliance, Risk Management, and Internal Investigations
- Corporate and Mergers & Acquisitions (M&A)
- Dispute Resolution
- Employment & Labor Law
- IP, ICT & Data Law
- Notarial Services
- Private Clients & Family Offices
- Private Construction Law, Architectural and Engineering Law
- Real Estate
- Tax
- Wealth and Succession

Our Industries

Your Key to Success

Knowledge gained through years of advisory practice regarding the specifics of each market environment allows us to incorporate industry-specific standards into our advice and proactively identify the issues that will become relevant for your sector.

- Banking & Finance
- Chemicals & Pharmaceuticals
- Energy & Infrastructure
- Manufacturing
- Media & Technology
- Real Estate, Tourism, Construction & Hospitality
- Venture Capital & Private Equity

Andersen in Türkiye – Corporate Finance & Valuation

Institutional Intelligence. Strategic Vision. Financial Precision.

With a 50+ year track record, Andersen in Türkiye – Corporate Finance & Valuation is an independent, multidisciplinary advisory platform delivering integrated Corporate Finance, Valuation, Development Advisory and Strategic Asset Management services throughout the investment lifecycle. Combining institutional-level expertise with boutique agility, Andersen supports clients from investment origination and acquisition through development, operation, repositioning and exit.

Integrated Advisory Expertise

Corporate Finance

- M&A and Transaction Advisory
- Investment and Strategic Advisory
- Capital Planning
- Financial Modeling
- Feasibility Studies and Investment Appraisal

Development Advisory

- Market research
- Feasibility and Highest & Best Use analysis
- Concept development
- Development strategy
- Marketing strategy

Valuation

- Hospitality, retail, healthcare, offices, logistics, ports, manufacturing, energy, technology and services
- Tangible and intangible assets
- Business and real estate valuation across diverse sectors

Strategic Asset Management

Enhancing asset and portfolio value:

- Performance enhancement
- Leasing strategy
- Revenue enhancement
- Repositioning and exit planning



Selected Client Profiles

Andersen in Türkiye – Corporate Finance & Valuation serves holding companies and corporate groups, REIFs, REITs, industrial companies, real estate developers, institutional and private investors, HNWIs, sovereign wealth funds, financial institutions, law firms, financial advisors, public institutions, municipalities, non-profit foundations and NGOs.

Andersen in Türkiye – Corporate Finance & Valuation combines market intelligence, financial precision and development expertise to create and unlock value throughout the entire investment lifecycle.



Andersen Türkiye (Tax)

Your trusted partner for doing business in Türkiye

Andersen Turkey is a member firm of Andersen Global, providing integrated tax, accounting and business advisory services to local and international companies operating in Türkiye. Our team combines strong knowledge of the Turkish tax and accounting environment with international business experience. Languages spoken in our office: Turkish, English and German.

Why Andersen in Türkiye?

- **International perspective.** Support for international companies entering, investing in or operating in Türkiye.
- **Local expertise.** Extensive experience in Turkish taxation, accounting, audit and financial management.
- **One point of contact.** Coordinated support across tax, accounting, payroll and corporate services.
- **Cross-border support.** Access to Andersen Global member and collaborating firms worldwide.

Integrated Advisory Expertise

Tax

- Corporate Tax Advisory & Compliance
- Pillar 2 / Global Minimum Tax
- Full Certification / Tax Certification
- Tax Review & Tax Risk Analysis
- International Taxation
- Transfer Pricing Documentation & Advisory
- VAT & Indirect Tax
- VAT Refund & Tax Due Diligence

Accounting and Reporting

- Bookkeeping & Accounting
- Accounting Advisory
- Financial Reporting
- Custom Management Reporting
- Statutory Tax Return Filings
- IFRS / Local GAAP reporting support
- Financial Due Diligence

Payroll and Corporate Service

- Payroll Services
- Social Security Obligations
- Labour Legislation Consultancy
- Personnel File Management
- Company Establishment
- Corporate Restructuring
- Liquidation & Corporate Compliance

International / Cross-Border Support

- International Taxation & Structuring
- Cross-border Accounting & Reporting
- German-Turkish Business Support
- Transfer Pricing Coordination
- Tax & Financial Due Diligence
- Group Reporting Support
- Andersen Global Coordination

ABCOO Law Firm

ABCOO Law Firm is a full-service Turkish law firm established in 2014, headquartered in Istanbul, with an additional presence in Ankara.

Integrated Advisory Expertise

Our Team

ABCOO Law Firm's multidisciplinary team combines legal expertise with commercial insight to help clients navigate complex legal issues and achieve their specific business objectives. Its commitment to high-quality, responsive advice has helped it build long-term relationships with a diverse client base, approximately 60% of which consists of foreign and foreign-invested companies.

Core Practice Areas

The firm's core practice areas include real estate and construction, corporate and commercial law, M&A, dispute resolution, employment, compliance and regulatory matters. From structuring investments and negotiating transactions to supporting daily operations, facilitating strategic growth and resolving disputes, ABCOO Law Firm provides practical advice that helps clients anticipate risks and make informed business decisions.

Experience

ABCOO Law Firm has extensive experience in cross-border transactions and complex, high-value projects across diverse sectors. Its work includes acquisitions, joint ventures, corporate and commercial structuring, financing arrangements and long-term business agreements. Its transactional experience includes advising in connection with Zynga Inc.'s acquisition of Peak Games, the transaction that made Peak Türkiye's first unicorn.

Awards

Since its establishment, ABCOO Law Firm has consistently been recognized by respected international organizations, including The Legal 500, Chambers and Partners and Euromoney. The Legal 500 has ranked it in the top tier for Real Estate and Construction for nine consecutive years and as a leading firm in Corporate/M&A, Dispute Resolution and Employment.



As a collaborating firm of Andersen Global, ABCOO Law Firm helps clients coordinate cross-border legal support and navigate the Turkish market with confidence.

Key Professionals

Andersen Germany



Philipp Zschaler
Attorney (Germany) / Partner
Phone: +49 30 920314 512
Philipp.Zschaler@de.Andersen.com

Philipp Zschaler is specialized in real estate law. He advises real estate businesses and investors on structuring and implementing transactions. He is involved in project development and legal aspects of the ongoing portfolio and asset management of real estate businesses. A further area in which he assists his clients is dispute resolution and litigation. Philipp is also an experienced advisor in insolvency and restructuring matters and regularly advises on the realization of loan collateral and in insolvency avoidance matters.

Philipp was admitted as a German attorney in 2004. Before joining Andersen he was a partner with BDO Legal and earlier with Luther law firm. Since 2020, he has also served as Managing Partner at Andersen Germany and as the Co-Lead Partner responsible for the Global Real Estate Industry Group.



Kürsat Demirci
Attorney (Germany) / Senior Associate
Phone: +49 30 920314 701
Kuersat.Demirci@de.Andersen.com

Kürsat Demirci focuses primarily on all matters related to real estate and real estate business law – from acquisition to ongoing strategic advice and the sale of real estate (share and asset deals). A particular emphasis is placed on comprehensive advice in the area of commercial lease law. Additional focal points of his practice include out-of-court dispute resolution and litigation.

Kürsat Demirci studied law at the Freie Universität Berlin and completed his legal clerkship at the Berlin Court of Appeal (Kammergericht). After being admitted to the bar in 2020, he worked as an attorney at Luther Rechtsanwaltsgesellschaft mbH in Berlin before joining Andersen in 2022.

Andersen in Türkiye – Corporate Finance & Valuation



Güniz Çelen
Office Managing Partner
Phone: +90 532 241 3333
Guniz.Celen@Andersen.com.tr

Güniz Çelen, Office Managing Partner at Andersen in Türkiye, is a global trailblazer and pioneer of the nation's valuation and corporate finance advisory sectors, spanning over 50 years of international expertise. Armed with an M.Arch and an MBA, alongside the prestigious MAI, FRICS, and CRE designations, she balances deep academic rigor with decades of cross-border investment experience in infrastructure and superstructure.

Çelen founded the Çelen Appraisal Center in 1995. As a visionary strategist, she became the first Turkish member of the Appraisal Institute, The Counselors of Real Estate, RICS, and ULI, as well as the first Turkish observer at the IVSC. A recipient of the distinguished James D. Landauer / John R. White Award and Founding Honorary President of the Appraisers' Association of Türkiye, she serves as an expert witness in international arbitration and before the Royal Courts of Justice.



Doruk Çelen
Office Managing Partner
Phone: +90 532 396 9697
Doruk.Celen@Andersen.com.tr

Doruk is the Office Managing Partner at Andersen in Türkiye. Having completed his higher education in the U.S., Doruk served as a project manager in New York. During this time, he managed large-scale building projects in Türkiye, Kazakhstan, the Philippines, Korea, Japan, and the People's Republic of China.

Prior to Andersen, Doruk was the general manager at Çelen Strategic Investment Solutions Ltd. which provided strategic advisory for long-term projects, corporate finance services, and asset management.

For the last decade, his team has provided strategic asset management services for major property portfolios of public and private institutions, and high net worth families. Doruk continues to serve major industrial holdings, family owned asset portfolios, family offices, and law offices as a third party asset manager and strategic advisor.

Andersen Türkiye (Tax)



Celal Çelik, Ph.D.
Managing Partner | Chief Auditor
Sworn-in Certified Public Accountant
Phone: +90 216 213 0550
Celal.Celik@tr.Andersen.com

Celal Çelik graduated from Ankara University's Faculty of Political Sciences, earned a Master of Science in Financial Economics from Boston University and an MLST from the University of San Francisco, and holds a Ph.D. in Financial Law from Marmara University.

From 1990 to 2001, he served as a tax auditor at the Turkish Ministry of Finance before taking senior roles at the Boğaziçi and Marmara Corporate Tax Offices in Istanbul. He later held financial management positions in the private sector and worked as an auditor and tax advisor at Ecovis from 2007 to 2019.

He is currently an auditor and tax advisor at Andersen Türkiye. He is a Sworn-in Certified Public Accountant and holds an auditor certificate. In 2012, he published a book on the taxation of exchange differences.



Serdar Hilmi Başar, M.S.; M.B.A.
Partner
Certified Public Accountant
Phone: +90 216 213 0550
Serdar.Basar@tr.Andersen.com

Başar graduated from the German High School in 1983 and received his bachelor's degree from the Department of Business Administration at Istanbul University in 1987. He also holds a master's degree in General Finance from Istanbul University and an MBA from the University of New Haven in the United States.

Serdar Hilmi Başar began his career as a management trainee at Borusan Holding. He subsequently held managerial positions at NCR, gaining international experience in accounting, planning and reporting across the EMEA region.

He later held senior management positions in the construction, IT, energy and healthcare sectors. Before joining Andersen Türkiye as a CPA Partner in September 2023, he served for eight years as a CPA Partner at Ecovis Kapital Network. He speaks Turkish, German and English.

ABCOO Law Firm



Murat Aygün
Attorney (Türkiye) / Senior Partner
Phone: +90 532 609 26 07
m.aygun@abcoo.com.tr

Murat Aygün specializes in real estate law, mergers and acquisitions, corporate and commercial law, and project financing. He advises local and international clients on complex transactions, including acquisitions, development projects and secured financing.

His experience includes advising on the USD 1.8 billion sale of Türkiye's first technology unicorn, a USD 860 million shopping centre acquisition and a USD 2.7 billion real estate development project.

Murat graduated from Marmara University's Faculty of Law in 1997 and obtained his LLM from American University Washington College of Law in 1999. He was admitted to the Istanbul Bar in 2000. After serving as a partner at another law firm for 15 years, he co-founded Abcoo Law Firm in 2015. He has been ranked as a Leading Partner by Legal 500 for consecutive years.



Berk Batur
Attorney (Türkiye) / Senior Partner
Phone: +90 532 575 66 92
b.batur@abcoo.com.tr

Berk Batur specializes in real estate law, corporate law, mergers and acquisitions, compliance and personal data protection. He advises domestic and international clients on investments, transactions and ongoing legal matters across various sectors.

He has managed major real estate projects involving shopping centres, hotels, offices and residential properties, alongside acquisitions and disposals of private and publicly traded companies. His experience also includes joint ventures, mergers, demergers and overseas investments. He regularly advises global retail businesses, including leading textile and cosmetics companies, and represents clients before the Turkish Personal Data Protection Authority.

Berk is a founding partner of Abcoo Law Firm and has over 20 years of experience. Legal 500 recognised him as a Leading Partner in Real Estate and Construction in 2025 and 2026.

ANDERSEN

Founded in 2017, Andersen GmbH Rechtsberatung Steuerberatung is an independent firm with a global presence, made possible through close collaboration with the member firms and collaboration partners of Andersen Global®.

Germany

Andersen GmbH
Rechtsberatung Steuerberatung
Leipziger Platz 1
10117 Berlin
Phone: +49 30 920314 500
de.Andersen.com

Andersen GmbH
Rechtsberatung Steuerberatung
Oberlindau 54 - 56
60323 Frankfurt a. M.
Phone: +49 69 770752 500
de.Andersen.com

Türkiye

Andersen in Türkiye – Corporate Finance & Valuation
Bebek Mah. Ehram St. No:10/5
Beşiktaş/İstanbul
Phone: +90 212 3583888
celen.com.tr

Andersen Türkiye – Tax
Varyap Meridian Business
Mor Sümbül Sokak No:1/27
Ataşehir İstanbul 34746
Phone: +90 216 213 0550
Fax: +90 216 213 0551
tr.Andersen.com

ABCOO Law Firm
Istanbul Office
İnönü Caddesi
Devres 50, Kat:2, Gümüşsuyu
Beyoğlu, İstanbul
Phone: + 90 212 293 05 93
abcoo.com.tr

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